

Supporting  
Businesses  
Across London

# UKSPF - Property Advice Service Project Overview

Presented by: Naima Omasta-Milsom – Managing Director  
London Business Partnership Ltd



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# Background

Continuation of previous Property Advice Service programme funded by GLA.

Now funded through the UKSPF programme

Programme has started now and will close 31.03.2025

Target: 1000 London SMEs and 60 entrepreneurs



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# Aims and Objectives

- To create an enhanced “One Stop Shop” property advice service for business owners, access free advice and support on property related areas such as
  - searches,
  - energy efficiency,
  - finance, finance planning/forecasting
  - business rates, lease/licence agreements,
  - disputes and any other issues relating to the buying and/or renting of any commercial premises as a potential, new or existing tenant.



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# Deliverables

- Business Rates
  - Business Rates Fundamentals and How Business Rates are Calculated
  - The Rating List and CCA and What to Look Out For
- Business Rates Administration
  - Payment of Rates and Reliefs Available
- Lease Advisory
  - How to understand your lease
    - Key points to look out for in commercial leases
    - The key tenant's covenants
  - Options for reducing liabilities.
  - Rent Reviews and Lease Renewals



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# Aims and Objectives

- With the advice provided under this project business owners should make
  - better informed decisions
  - negotiate more effectively with their landlords.
  - Know to what and how in terms of business rates and renting/buying a commercial property.
- Raise the profile of this service by appearing/speaking at high profile London business events such as
  - The Great British Business Show and
  - build relationships with each of 33 London Boroughs so that they can support our outreach activities



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# Delivery Process

Businesses will register for assistance via completing an online registration form on website

- Business owner will highlight what their challenges are, what help is needed and will be told how to access this advice and support.
- Business owner should attend a minimum of one webinar/workshop
- Arrange one to one/one to many session(s) with Gerald Eve, adviser, where appropriate
- If legal advice is required a meeting with an University of Law legal representative can be arranged, preferably, to fit in with their clinic dates



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# Our key partners

- London Business Partnership Ltd – Enterprise agency –Business Support and engagement
- Gerald Eve (International property consultants) will deliver masterclasses, workshops and webinars. It will also deliver one to one/ one to many consultancy sessions
- University of Law (Pro bono legal advice provided via a combination of volunteer solicitors and/or Law students).
- Other commercial property providers/solicitors

We also have access to other professional property advisers where Gerald Eve cannot help due to a conflict of interest



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## Any Question

London Business Partnership: [www.londonbp.co.uk](http://www.londonbp.co.uk)

Email: [info@londonbp.co.uk](mailto:info@londonbp.co.uk)

To register:

<https://londonbp.co.uk/propertyadviceprogramme/>



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